

# Phoenix Bar & Grill

## PROFIT AND LOSS

December 2018 - November 2019

	TOTAL		
	DEC 2018 - NOV 2019	DEC 2017 - NOV 2018 (PY)	% CHANGE
<b>INCOME</b>			
4400 Sales - Restaurant - Bar	406,742.48	449,257.66	-9.46 %
4401 Sales - Restaurant - Food	802,224.15	896,424.15	-10.51 %
4415 Discounts	-51,983.29	-47,204.31	-10.12 %
4420 Gift Certificates	110.00		
4430 Rebate Revenue	5,878.87	1,908.34	208.06 %
4450 Miscellaneous Income	91.70	472.64	-80.60 %
<b>Total Income</b>	<b>\$1,163,063.91</b>	<b>\$1,300,858.48</b>	<b>-10.59 %</b>
<b>COST OF GOODS SOLD</b>			
5600 COGS - Bar	145,461.34	153,135.84	-5.01 %
5601 COGS - Food	250,169.49	265,924.23	-5.92 %
5602 COGS - Supplies	8,568.24	21,362.15	-59.89 %
<b>Total Cost of Goods Sold</b>	<b>\$404,199.07</b>	<b>\$440,422.22</b>	<b>-8.22 %</b>
<b>GROSS PROFIT</b>	<b>\$758,864.84</b>	<b>\$860,436.26</b>	<b>-11.80 %</b>
<b>EXPENSES</b>			
6500 Wages and Benefits			
6501 EHT Expense	1,915.42	2,880.61	-33.51 %
6502 Wages - Restaurant	469,916.65	471,975.28	-0.44 %
6504 WSIB Expense	7,662.09	8,207.22	-6.64 %
6505 Employee Deductions	29,070.45	30,256.89	-3.92 %
6506 Employee Benefits Other	-381.09	1,352.32	-128.18 %
<b>Total 6500 Wages and Benefits</b>	<b>508,183.52</b>	<b>514,672.32</b>	<b>-1.26 %</b>
6507 Insurance Expense			
6507 Insurance Expense	16,754.67	16,671.24	0.50 %
6508 Supplies & Services			
Kitchen Supplies& Kitchen Equip	133.80	636.72	-78.99 %
Rest.Supplies/Menus/Furn./Fixt.	4,272.00	2,421.36	76.43 %
Services	4,851.65	1,926.36	151.86 %
<b>Total 6508 Supplies &amp; Services</b>	<b>9,257.45</b>	<b>5,362.33</b>	<b>72.64 %</b>
6509 Legal & Accounting			
6509 Legal & Accounting	17,001.71	15,670.00	8.50 %
6510 Advertising & Promotion			
6510 Advertising & Promotion	6,391.05	5,725.81	11.62 %
6511 Rent Expense			
6511 Rent Expense	70,969.78	63,278.45	12.15 %
6512 Laundry			
6512 Laundry	4,343.08	3,542.68	22.59 %
6514 Repairs & Maintenance			
6514 Repairs & Maintenance	12,627.31	8,527.57	48.08 %
6515 Utilities, Telephone&Cable			
6515 Utilities, Telephone&Cable	5,381.29	4,995.05	7.73 %
6516 License & Taxes			
6516 License & Taxes	741.00	844.72	-12.28 %
6517 Parking Expense			
6517 Parking Expense	1,488.00	934.00	59.31 %
6521 Office Expenses			
6521 Office Expenses	8,698.86	2,020.30	330.57 %
6524 Bank Charges			
6524 Bank Charges	891.98	1,015.78	-12.19 %
6525 GBL Fees			
6525 GBL Fees	16,175.12	22,726.65	-28.83 %
6529 Ceridian Payroll Fee			
6529 Ceridian Payroll Fee	3,848.97	3,863.80	-0.38 %
6530 Other Expenses			
6530 Other Expenses	544.41	686.91	-20.75 %
6531 Entertainment / Meals / Travel			
6531 Entertainment / Meals / Travel	1,901.56	500.00	280.31 %
6532 Baseball Promotional/Parking			
6532 Baseball Promotional/Parking		244.50	-100.00 %
6536 Entertainment			
6536 Entertainment	15,257.97	11,435.00	33.43 %

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6537 Point of Sale (POS)		3,765.88	-100.00 %
6550 Donated Gift Cert	0.00	202.00	-100.00 %
6599 Amortization Expense	7,972.80	7,972.80	0.00 %
6700 Cash short/over	6,141.74	1,784.19	244.23 %
<b>Total Expenses</b>	<b>\$714,572.27</b>	<b>\$696,441.98</b>	<b>2.60 %</b>
<b>PROFIT</b>	<b>\$44,292.57</b>	<b>\$163,994.28</b>	<b>-72.99 %</b>